Letter from the EXECUTIVE DIRECTOR

Dear Friends,

On two of the most beautiful Seattle October days, we welcomed nearly 1,000 area high school students to the fifth annual King County Construction Career Days. This is one of the highlights of our year and the event validates the reason why the Foundation exists today—to develop and promote construction careers.

Students arrived at Magnuson Park with little understanding of why their teachers registered them for the event. The students quickly learned that the park was filled with opportunities and hope for great career choices. Hundreds of students enjoyed trying carpentry skills as they helped build our coffee house, and many of them told us that hands-on work is how they learn best in school. Others love technology and were awed by the UW construction lab, realizing for the first time that construction is heavily dependent on modern technology. Not surprisingly, everybody said that operating the heavy machinery was the highlight of the day.

Construction Career Days reminds us of our responsibility to encourage kids to choose construction careers. Our foundation is committed to ensuring that all students find inspiration and opportunities through multiple career and education pathways.

You can take pride knowing that your contributions to the Foundation have had a positive impact on so many young people and their individual career journeys.

Diane Kocer
Executive Director

OPENING DOORS IN CONSTRUCTION EDUCATION

Gene Colin Funds New Scholarship

“A community college opens doors to the kids that never thought they could get a college education,” said Ferguson Construction CEO Gene Colin when committing to establish a new AGC Education Foundation (AGC EF) endowment to fund scholarships for South Seattle Community College students interested in construction.

The two-year college scholarship program is the first of its kind for AGC EF, which will raise funds to build on Colin’s initial investment.

Colin encourages others in the construction industry to rally behind two-year colleges. “I hope that by starting this endowment we encourage others to explore this path,” he said. “Our two-year institutions just haven’t received the attention of the industry that four-year schools have, yet an AA degree or certification program can be an excellent entrée into construction.”

Colin chairs the South Seattle Community College Foundation board of directors and is passionate about its mission and its efforts to address the needs of the trades.

School officials and local dignitaries join Gene at the dedication of the new Gene J. Colin Education Hall at South Center Community College

“Through South programs students can get a higher level understanding of drafting, heavy equipment mechanics, and the office-side of estimating and project management,” he said. “It parts the veil — they get a glimpse of the great opportunities that await them. An AA degree allows them to be much better prepared to enter the construction workforce immediately or to continue to a four-year construction management program. This endowment builds on other innovative efforts to help students enroll and remain in school such as the 13th Year Promise Scholarship that recognizes that a high school diploma and one-year of college is the critical tipping point for student to earn living wage jobs or continue education.”

(continued on page 5)
CRISIS MANAGEMENT and PUBLIC RELATIONS
David Marriott, Gogerty Marriott, Inc.
December 13, 2012
Are you prepared for the surprise visit from an investigator reporter at your jobsite? Protect your corporate reputation by attending this seminar presented by a nationally recognized expert.

“Dave’s expertise in crisis management was evident and he helped us develop a plan that is essential for any general contractor working today in a 24/7 media world. He is a highly regarded expert in his field and presented to us the effects that even a minor crisis can have on a company and its reputation.”

Bob Adams, Atkinson Construction

SUPERVISORY TRAINING
AGC of America
Weekly courses offered throughout the year
New condensed delivery method, master teacher model with instructors providing decades of field experiences, and relevant real-life examples.

GENERAL CONTRACTOR/CONSTRUCTION MANAGER (GC/CM) WORKSHOP
January 31-February 1, 2013
Space is limited and fills up quickly.

“The Foundation’s GC/CM workshop provided me with a good overview of the process. Although I have been involved with a number of GC/CM projects, the knowledgeable panel brought other relevant success stories and challenges to the table that provided me with another perspective of how GC/CM can be successful for our clients.”

Steve Moore, Heery International

LEAN CONSTRUCTION
Spring 2013
“As a company, we are looking hard at Lean Construction to apply the right tools to the right circumstances, especially in terms of pull scheduling, Kanban, and 5S.”

Craig Holt, Absher Construction

GEAR UP for the Rebound
The AGC EDUCATION FOUNDATION announces new and improved continuing education and AGC of AMERICA certificate programs.
Tell us a bit about Ashbaugh Beal and your connection to the construction industry.
For 25 years, Ashbaugh Beal has been a law firm committed to serving the construction industry. We are proud to work with many great contractors who have made positive impacts on our communities. As active members in the AGC of Washington, in addition to other construction related trade groups, we truly value the relationships we have developed with the members of these organizations.

Why is the AGC Education Foundation important to your business core values as construction lawyers?
One of our firm’s core values is the commitment to give back to the construction industry. Since 1987, our professionals have actively participated with and supported our friends in the industry. Ashbaugh Beal shares the AGC Education Foundation’s passion for education. The AGC Education Foundation has done an excellent job in training the future leaders of our industry. Ashbaugh Beal has been proud to both teach and attend some of these programs, and has been active in fundraising and financially supporting the Education Foundation for over 20 years.

What do you see as the Foundations’ greatest impact on the industry?
They should continue to focus efforts on the development of a committed and talented workforce through education, training, and financial assistance to the future generations of construction professionals.

Bob, why do you choose to serve on the board?
I enjoy the service aspect of board membership, as well as the opportunity to serve with respected leaders in the construction industry. Their commitment to the construction community is inspiring and I am proud to be a board member. Another highlight for me is watching the Education Foundation’s efforts make positive contributions to children’s lives.

What makes Ashbaugh Beal proud to be affiliated with the AGC Education Foundation?
The Education Foundation is the best at what they do. The staff leads with enthusiasm and creativity. In addition to recruiting and training the future workforce, the Foundation excels at making sure contractors are up to speed on the latest trends, developments, and technology within the industry.

Ashbaugh Beal recently made a five year commitment to the Annual Fund. Why did you choose this level of commitment to support the AGC Education Foundation?
We wanted to show our dedication to the Education Foundation by making a substantial commitment and to encourage other organizations to follow suit. It’s important that both contractor and non-contractor companies make significant financial contributions to the Education Foundation.

What are your hopes for the Foundation in the future?
We hope that the Foundation will be able to assist more students in achieving their dreams of getting an education and developing their careers in construction. There are a lot of smart, hard-working people out there who would be a great asset to any of our businesses and we need to figure out how to get them interested and involved in construction.

Why is it important for individuals and corporations, in addition to general contractors, to support the AGC Education Foundation?
It is important that the local construction community has a talented and passionate workforce for years to come. Contractors, as well as our communities, will benefit significantly. We owe it to the industry to meaningfully invest in the Education Foundation and its programs. It’s time for all of us to step up.
FROM HIGH SCHOOL to COLLEGE to CONSTRUCTION SCHOLARSHIP

William Managan’s Journey

William is one of 11 construction management students awarded scholarships by the AGC Education Foundation. What makes William’s story a little bit different is that he got his career inspiration from another foundation supported program, the Whatcom County Construction Career Academy.

“When William interviewed for the scholarship opportunity, we asked what inspired him to choose construction as a career path,” said Diane Kocer, Executive Director of the foundation. “William talked at length and with great appreciation about the Construction Career Academy, without really knowing about the foundation’s connection. We were thrilled that this young man, whom the industry had nurtured years earlier through the support of the Academy, was so excited about his career path.”

The Whatcom County Construction Career Academy was established by Whatcom County in 2007 with the help of AGC’s Northern District and the AGC Education Foundation; individual AGC firms such as Andgar, IMCO and Granite, labor groups, the Construction Industry Training Council and other industry associations. The program helps students explore a variety of construction-related career opportunities, develop appropriate work readiness skills and prepare to enter construction-related apprenticeships, post-secondary education programs or entry-level jobs.

“Attending the Academy proved to me that construction really was the field in which I wanted a career,” said William. “I learned some things about myself I did not previously know. I learned that I have a talent for designing and for leading. This class opened my eyes to all the available areas I could get into, and it is what finally got me on track to study construction management at Washington State University.”

William’s scholarship was provided by the Larry Johnson/Prime Construction Endowment Fund and Larry Johnson in memory of Mark Johnson.

Thanks to the generosity of Larry Johnson and his family’s scholarship endowment, the industry has prepared this great young man for a productive and fulfilling career in construction.

CHESTER & ELIZABETH JOHNSON MEMORIAL SCHOLARSHIP

Top Honor Awarded to Noah Martin

Noah Martin received the prestigious Chester & Elizabeth Johnson Memorial Scholarship providing $7,500 for tuition at Washington State University. The Johnsons created this endowed scholarship to support students studying construction at the university level. Their commitment to helping the future leaders of the construction industry is met through their support of this promising young scholar.

Noah is completing his senior year of studies and aspires to work for a general contracting firm that is actively involved with the community. He hopes his skills, superior academic achievements, work experience and high-end carpentry skills help him achieve his professional goals. Congratulations Noah!

Additional 2012-2013 Scholarship Recipients:
Jeremy Ackerman, WSU; Scott Downs, WSU; Kelsie Farnam, UW; Michael Fisher, WSU; Brian Hunsicker, WSU; Nicole Johnson, WSU; Torr Martin, UW; Jordan Meehan, WSU; Erika Weir, WSU.

The AGC Education Foundation is pleased to award $37,400 in scholarships to highly qualified applicants. Scholarships ranged from $1,000 to $7,500 for the 2012-2013 school year.

Special thanks to the 2012-2013 Scholarship Selection Committee

Chair, Art Solbakken Solbakken Company
Dan Barrett Sellen Construction
Delton Bonds Mountain States Construction Co.
Shanna Dennis Sellen Construction
Pat McGarry Manson Construction
John McGowan Abbott Construction
Ally Montgomery Sellen Construction
Matt Lessard Wilcox Construction
Rick Workman Lease Crutcher Lewis
PROMOTING CONSTRUCTION CAREERS THROUGH EDUCATION
AGC EF Pilots a High School Mentorship Program

The AGC Education Foundation partnered with the Bellevue Big Picture School to create a mentorship program for high school freshmen interested in pursuing careers in the fields of engineering, architecture and construction. The goal of this partnership was to provide early exposure to the construction industry. This, in turn, reinforced and emphasized classroom curriculum with real-world experiences and exposure to the people and places in our industry.

During this 12-week pilot program, students met with Larry Johnson, Prime Construction and Bob Landau, GLY Construction. They visited the University of Washington where they toured the Architecture and Engineering programs and attended a Heavy/Highway Construction class. The students also toured the Amazon building with GLY Construction, built bridges for stress testing, visited the Army Corps of Engineers Building with Sellen Construction, and completed their own bid demolishing the Seattle Space Needle and replacing it with the Eiffel Tower. The culmination of the students’ experience included a presentation of the bid and a review of the program to the AGC Education Board of Trustees.

Bob Landau serves as mentor to students from Bellevue Big Picture School.

Larry Johnson shares stories about owning a construction company.

AGC Education Foundation
EDUCATION GRANTS

2012 - 2013 GRANT AWARDS
Cedarcrest High School
Chief Sealth High School
Central Washington University
Construction Center of Excellence
Coyote Central
Franklin High School
Marysville Getchell High School
Napavine High School
South Kitsap High School
University of Washington
Washington State University
West Valley High School
Youth Care/Youth Build

Gene Colin Funds New Scholarship (continued from page 1) Elizabeth Pluhta, Associate Vice President for College Relations and Advancement at South, says support from industry is vital. “Our partnership with the local business community is absolutely critical to the success of our economy and community,” she said. “We provide a pipeline of trained employees to businesses, and industry helps us through ensuring our programs stay relevant by offering advice, equipment and internships, as well as providing support directly to our students.”

Colin says that community colleges such as South play an important role in developing the construction industry’s workforce. “Construction has become so innovative and technology-based that wielding a shovel is no longer enough to gain entry into the industry, much less advance into management jobs,” he said. “But not all students want to attend four-year colleges or need to in order to achieve their goals. Two-year institutions are an excellent, often overlooked, pathway.”

The scholarships provided through the new endowment is an important resource for South Seattle Community College students. “Scholarships provide much-needed tuition assistance for our hard working students, enabling those to attend college who otherwise might not be able to afford to do so,” Pluhta said. “They provide students with the vote of confidence, letting them know that someone that they have never met believes in their potential.”

For more information about the AGC EF’s Two-Year College Scholarship Endowment, contact AGC EF Executive Director Diane Kocer.
The revenue generated from the AGC Education Foundation Annual Fund enables us to continue our successful programs: the introduction to construction careers to students, grants awarded to programs supporting construction education, continuing education to construction professionals, and positively marketing the industry throughout the community.

The following donor levels outline new opportunities to participate in the continued growth of our mission.

**Champion ($10,000 plus)**
- Published in the AGC EF newsletter and on the AGC EF website
- Free attendance at one AGC EF Continuing Education Class/Seminar
- Announcement in *AGC Works*
- Sponsor of an AGC EF Ready Set Build Program
- Invited to interview grant and scholarship applicants
- AGC EF Mentorship Program – Session Feature

**Visionary ($5,000-$9,999)**
- Published in the AGC EF newsletter and on the AGC EF website
- Free attendance at one AGC EF Continuing Education Class/Seminar

**Patron ($2,500-$4,999)**
- Published in the AGC EF newsletter and on the AGC EF website
- Free attendance at one AGC EF Continuing Education Class/Seminar
- AGC EF Mentorship Program – Session Feature

**Founder ($1,000-$2,499)**
- Published in the AGC EF newsletter and on the AGC EF website
- Free attendance at one AGC EF Continuing Education Class/Seminar
- Sponsor of an AGC EF Ready Set Build Program

**Partner ($500-$999)**
- Published in the AGC EF newsletter and on the AGC EF website
- Free attendance at one AGC EF Continuing Education Class/Seminar

**Supporter ($1-$499)**
- Published in the AGC EF newsletter and on the AGC EF website

---

**IN MEMORY of NICK GARCIA**

1987-2011
AGC Education Foundation
Scholarship Recipient 2008-2009

The AGC Education Foundation provides a sense of community for members of the construction industry, including our young professionals and recent graduates. Scholarship recipients often show their appreciation through continued annual donations to the AGC EF Annual Fund. Recently, one of our former scholarship recipients, Kevin Abena, chose to honor his friend, Nick Garcia, with a gift in his memory.

Kevin and Nick became friends during their junior year in the Construction Management Program at the University of Washington. During their senior year, both were active with the Foundation. They participated in the AGC and AGC EF Rebuilding Together Seattle project and the two friends attended networking events. “Thinking about the Foundation and the CM Department always makes me think of Nick,” said Abena. “He loved the AGC EF and going to all of the events.”

Nick Garcia braved a short battle with an aggressive form of cancer, passing away in October 2011. Kevin Abena chose to honor his friend with a gift to the Annual Fund. As stated by Kevin, “I choose to support the Foundation, because it is a great organization, not to have my name printed. This gift is a first step in what I hope will become a scholarship in Nick’s name.”

If you are inspired to follow Kevin Abena and want to join the efforts to create the Nick Garcia Memorial Scholarship, please contact Megan Orthmeyer, Development Director, at morthmeyer@agcwa.com
Thank you to all of our donors for participating in the 2011-2012 Annual Fund. Your generosity supports the programs of the AGC Education Foundation.

The following corporate and individual donors have provided a gift or pledge between July 1, 2011 – June 30, 2012.

CORPORATE
Champion ($10,000+)
Byron & Alice Lockwood Foundation
Gray Lumber Company

Visionary ($5,000-$9,999)
Patron ($2,500-$4,999)
Betcher Family Foundation
PCI Construction Services, Inc.

Founder ($1,000-$2,499)
Absher Construction Company
Ashbaugh Beal
CNA Commercial Insurance
Construction Center of Excellence
Coughlin, Porter, Lundeen, Inc.
Ferguson Construction, Inc.
Frederick Stearns Foundation
GLY Construction
IMCO General Construction, Inc.
Kibble & Prentice, a USI Company
Lakeside Industries
Lease Crutcher Lewis WA, LLC
Manson Construction Company
Parker, Smith & Feek, Inc.

Partner ($500-$999)
Prime Construction
Sellen Construction

Supporter ($1-$499)
Addison Construction Supply, Inc.
Concrete Ingenuity, Inc.
Hentschell & Associates, Inc.
Integrity Safety Services
JKT Development
Lighthouse Institute
Lydig Construction, Inc.

Matia Contractors, Inc.
Solbakken Company
Wilcox Construction, Inc.
INDIVIDUALS
Champion ($10,000+)
Visionary ($5,000-$9,999)
Bob and Melissa Barrett
Allan and Inger Osberg

Patron ($2,500-$4,999)
Bob and Betty Landau

Founder ($1,000-$2,499)
Anonymous
Clay Becek
Mark Bray
Julie and Dan Coleman
Gene Colin
Dennis and Priscilla Dickert
Elaine Ervin
Jeff and Jana Foushee
Lee and Anne Kilcup
Darrin Pease
Frank Young Jr.

Partner ($500-$999)
Diane and Miles Adams
Jim and Barbee Crutcher
Terry and Darlene Deeny
Frank Firmani
Peter Haug
Dale King
John Schaufenberger

Supporter ($1-$499)
Anonymous (3)
Kevin Abena
Ryan Andrews
Alex Angier
Kelly Barber
Steve Barger
Daniel Barrett
Jim Berger
Luke Bissonette
Terren Buchan

We invite you to join the list of donors by returning the enclosed envelope for the 2012-2013 Annual Fund.

For more information about Giving Opportunities please contact Megan Orthmeyer, 206.284.4500 or morthmeyer@agcwa.com
What's Happening at AGC EF ...
• Letter from the Executive Director
• Gene Colin Named Endowment
• Continuing Education
• AGC EF Investors Corner
• Scholarships
• High School Mentorship Program
• Grant Recipients
• Maximizing Your Investment
• In Memory of Nick Garcia
• Giving Opportunities

LOOKING FOR AGC EDUCATION FOUNDATION ONLINE?

www.constructionfoundation.org  twitter.com/AGC EF  facebook.com/AGC EF

READY • SET • BUILD

Where Classroom Learning Meets the Real World

Ready Set Build, a program of the AGC Education Foundation, is a three hour hands-on construction learning experience for students in grades 5-8. The program reinforces the importance of classroom knowledge in the context of an actual construction scenario. Students utilize applied math, analytical thinking and leadership skills as they grow to understand the importance of teamwork and good communication.

Thanks to the generosity of donors, like the Byron & Alice Lockwood Foundation, Ferguson Construction and Seven Sisters, the AGC Education Foundation was able to provide this program to students all over the state at no charge.

For more information on sponsoring a Ready Set Build program, please contact:

Megan Orthmeyer
morthmeyer@agcwa.com
206.284.4500