Letter from the EXECUTIVE DIRECTOR

Dear Friends,

This celebratory year marking the 30 year anniversary of the foundation has truly been inspirational and validating. We sponsored events honoring our founders, generous donors, students, educators, future leaders, and numerous new friends and supporters.

It is clearly the people who make this foundation succeed and flourish. As you enjoy reading our fall newsletter, notice the vast diversity of people including youth, college students, skilled workers, management, and retired individuals. We are connecting with multiple generations inspired with varying talents, skills, and leadership qualities—all interested in supporting our mission.

The visionaries who created our foundation have given us the greatest anniversary gift—a roadmap for success. The greatest predictor of the future success of a foundation is to look at the past. If we believe this statement, we have the brightest years ahead of us. Look how far we have come and how much has been accomplished.

Imagine the year 2040—30 years from today. Now is the time to dream, plan and make it happen. Take the challenge—honor our founders and follow their lead. We need people, like you, to create the endless possibilities for the AGC Education Foundation.

We value your partnership and generosity.

Diane Kocer
Executive Director

Celebrating Thirty Years

30thANNIVERSARY LEADERSHIP DINNER

As part of the culmination of our 30th Anniversary celebration, we gathered the AGC Education Foundation’s leading investors for an intimate evening with friends and colleagues at the Sorrento Hotel in Seattle. The evening was filled with good humor and old friends. It was an opportunity to raise a glass and celebrate the contributions that will insure the success of the foundation well into the future.

FLF: ACCESS TO EXPERIENCE

Partnering to provide opportunities for open dialogue between industry leaders of the past, present, and future

On September 28th, the AGC Education Foundation sponsored an event for the Future Leadership Forum of the AGC of Washington. We invited three former scholarship recipients to share their journey from scholars to success. The speakers’ panel included Dan Barrett, Sellen Construction; Craig Klinkam, Klinkam Construction; and Matt Lessard, Wilcox Construction. With each scholar representing a different year of the AGC EF Scholarship program, Access to Experience was an evening of stories from the industry and how the speakers’ companies are adapting for the future. They shared candid advice on education and what they look for in future construction leaders.
2010 DISTINGUISHED SERVICE AWARD

Recognizing extraordinary service to our foundation through the investment of time, resources and knowledge

Allan Osberg was honored for his years of dedication and contributions with the 2010 Distinguished Service Award. He continues to serve on the AGC Education Foundation Board and was president in 1994. Over the years, he has played a pivotal role in contributing to the success and vision of the AGC EF. Allan has connected his friends and peers to our mission and acted as a catalyst for promoting our industry through construction education on the state and national level. Each year students are grateful for the personal impact the Osbergs have made through the Mr. and Mrs. Allan F. Osberg Scholarship. He twice served as president of local chapters of Associated General Contractors (AGC) of Washington. As president of Osberg Construction Co., Osberg oversaw the reconstruction of portions of the North Cascade Highway, the straightening of the Sammamish River, and construction of the Yukon River Bridge. Among his honors are the 2007 AGC Lifetime Achievement Award and an election to the UW Construction Hall of Fame in 1998.

Over the years, Allan has played a pivotal role in contributing to the success and vision of the AGC EF.

IT’S A WIN—WIN  Sellen Construction Selects AGC EF To Provide On-site OSHA 10-Hour Training

The AGC Education Foundation offers classes that can be tailored to meet the specific needs of companies. Upon request, many of these classes can be taught at any location designated by the company. In August, Sellen Construction selected the foundation to provide OSHA 10-Hour training. By the end of 2010, over 300 Sellen employees will be certified.

When considering different education providers in the area, Sellen decided to work with the AGC EF. “We knew that the OSHA 10-Hour training initiative for all our trades people was going to be a pretty big undertaking. When I contacted the Education Foundation, they were on board from the start in working together to accommodate our needs. And now we are over halfway through the training, and it has been a seamless process,” said Katherine Seeber, Human Resources Specialist, Sellen Construction.

All proceeds from class revenue are re-invested into the construction industry through the foundation’s numerous outreach programs. As a non-profit organization, it is a natural fit for construction companies to choose the foundation for its training needs. As stated by Seeber, “We like to utilize the services of the AGC EF because not only are their classes outstanding, but we know that by working with them we are also giving back to the construction industry. It is a win—win.”

AGC Education Foundation
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Classes • Registration • Custom Classes
www.constructionfoundation.org
For custom classes contact Erica Peterson epeterson@agcwa.com 206.284.4500
We continue to see the increasing value of our relationships as we look back on 30 years of memories and milestones.

Chester and Elizabeth Johnson, better known to their friends as Johnny and Beth, left a lasting legacy of philanthropic generosity, leadership, friendship, and the love of construction.

After his time in the service, Johnny formed Scheumann & Johnson Contractors with Rod Scheumann. The company set the Interstate 5 Ship Canal freeway piers and laid eight miles of tunnel for Metro. They also built the Matthews Beach pump station, the Haines (Alaska) Army Piers, the Sultan River Dam and fish facility.

Beth and Johnny were first introduced to the AGC Education Foundation through their longtime friends Allan and Inger Osberg. Allan recalls that he nominated Johnny to be accorded an Honorary Membership in the AGC Chapter shortly after Johnny retired and that he was extremely appreciative upon hearing that the Board had so voted. Shortly after, the Johnsons hosted Allan and Inger for a dinner at Canlis. This was followed by the initial Johnson gift to the foundation.

The Mr. and Mrs. Chester Johnson Scholarship was created in the early 1990s to support students studying construction at the university level.

Johnny and Beth were people that recognized the value of hard work and had a great sense of adventure. When Johnny found himself at a stalled project, people recall him saying, “Let’s do something even if it’s wrong.” He then made sure it was done right.

After his death in 1995, Beth fulfilled one of Johnny’s wishes by doubling the size of their endowment which brought the Chester H. Johnson and Elizabeth N. Johnson Memorial Scholarship to $100,000. In reference to the scholarship, Beth said, “It gave me so much pleasure to do this. Johnny was a man of few words. His loves were: first, I like to think, me … next came his work … and last but not least … our yacht, the Mercer Girl.”

Over the next 13 years, Beth stayed in contact with the AGC Education Foundation. She exchanged notes with Allan, scholarship recipients, and other foundation board members. The foundation staff updated her on her investments, program growth, and details on all the students that benefited from their generosity. In September of 2008, we were sad to learn that Beth had passed away. However, even through death, the Johnson’s commitment to education and the construction industry never wavered.

The AGC Education Foundation was named as one of five beneficiaries to the Johnson estate. Our portion of their estate totalled a half a million dollars which has been directed to the Chester H. and Elizabeth N. Johnson Memorial Scholarship. The foundation was also named as a signed beneficiary of a uni-trust left by Johnny and Beth, which is presently valued at just under $600,000.

Assuring that the legacy of their love and commitment to construction lives on through future leaders of our industry, the total amount gifted to the Chester H. and Elizabeth N. Johnson Memorial Scholarship will be at least $1 million.
Celebrating Thirty Years

AGC Education Foundation
Anniversary Events

Celebration of Generosity AGC EF donors and scholarship recipients connected with each other

Education Dinner AGC EF instructors gathered for a night of appreciation and celebration
To our AGC EF leaders, supporters, students, instructors, and friends who made it a memorable year of celebration.

Leadership Dinner AGC EF leaders and spouses gathered to celebrate accomplishments.

Thank You!
**Instructor Profile Allan Morgan**

Continuing education classes are an integral part of the AGC Education Foundation’s mission, providing construction professionals the ability to develop their careers through quality education and training. With his appetite to learn and educate others in the construction industry, Allan Morgan exemplifies the mission of the AGC Education Foundation.

Allan has always believed in the power of paying it forward and has a history of mentoring young engineers. He initially became an instructor for the AGC Education Foundation because he believed that communication in the design community needed to be carried through to the construction and municipal community. He first learned about the AGC Education Foundation as a member of the committee that wrote Volume Two of the *Washington State Department of Ecology Stormwater Management Manual* in 2000 on Construction Stormwater Pollution Prevention.

Allan is truly a teacher at heart. Serving as an instructor is Allan’s way of giving back to the industry. Not only does he excel at teaching, he also generously donates half of his instructor fee for one class each year. When asked of his reasons for doing this, he simply answered, “Donating financially was obvious. It was kind of a pay it forward thing. When it comes to deciding on an amount, giving my time seems reasonable. Even in these times, it is well worth the benefit to me, but for the industry — it is my small part.”

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**FLF: Access to Experience (continued from page 1)**

**GRADUATE SCHOOL** “When considering attending graduate school, make sure to pursue it for you, not because of a downturn in the economy or perception of what doors it might open. I am a proponent of higher education but a piece of paper or certificate might not differentiate you as a person. I believe how you combine work experience and an understanding of the skills you want to build while attending graduate school are important in order to get the most from your experience. In my graduate work, I found it was those who had been in the industry that got the most out of their coursework and gave the most back to their classmates.” *Dan Barrett, Sellen Construction*

**THE ECONOMY** “Take people out, get to know them personally. There are a lot of people competing. It’s easy to be forgotten. It is a constant project to keep yourself at the table. Plan early, know what’s coming, and keep positives in your finances or it gets very hard.” *Matt Lessard, Wilcox Construction*

**BEING A LEADER IN 2010** “My work is different from that of Matt and Dan. I am a consultant so I work on behalf of the owner with everyone on a project to get the job done. Management and leadership are very different skills … there are a lot of good managers. It is through leadership that you can clearly differentiate yourself. No matter where you are in the industry, or in your career, there are opportunities to demonstrate leadership. You do not have to be the CEO or a project manager to be a leader for your company.” *Craig Klinkam, Klinkam Construction*

**ADVICE FOR FLF** “Being willing to do absolutely anything with no expectations will afford you more opportunities than anything else. Have respect for everyone and what they do. If you’re driven, you can work really hard, but if you see your client need something and you don’t ask for anything in return, it makes you stand out.” *Matt Lessard, Wilcox Construction*

“He who grabs the reins … rides the horse. My recommendation is to develop your leadership skills. Have the courage and confidence to make a decision or a recommendation for action in your work environment. Don’t be hesitant to go to people and ask for their time, the potential rewards are great … and a little bit of luck never hurt either.” *Craig Klinkam, Klinkam Construction*

“Look for areas that need improvement, create a solution, and maintain a strong focus on implementation. Individuals with these abilities will be recognized. Question your assumptions. You usually do not know all of the facts. Make sure you keep asking questions—our business is very relationship based, don’t jump to conclusions.” *Dan Barrett, Sellen Construction*
GIVING OPPORTUNITIES at the AGC EDUCATION FOUNDATION

Named Endowments

The Endowment Fund offers donors the opportunity to create a named endowment and to designate its purpose. The AGC Education Foundation has 31 named endowments, each with a principal gift of at least $25,000. All funds donated to the AGC EF Endowment Fund remain in a restricted account with only the interest available for the intended purpose.

Absher Construction Company Fund
Bob Barrett and Family Endowment
Byron and Alice Lockwood Foundation
Chester and Elizabeth Johnson Memorial Scholarship
Dennis and Priscilla Dickert Endowment
Donald and Clarice Bocek Endowment Fund
Donald L. Clark Memorial Endowment
E. Kent Halvorson, Inc. Education Fund
Egge-Koon Endowment Fund
Employees of Ferguson Construction
Employees of GLY Construction
Employees of J.R. Abbott Construction
Employees of Northwest Cascade
Foushee and Associates, Inc. Endowment Fund
Frank and Susan Young Endowment Fund
Howard S. Lease Memorial Fund
Hugh S. Ferguson Endowment
James P. Crutcher Endowment Fund
Larry Johnson/Prime Construction Co.
Moss Adams LLP Endowment Fund
Mr. A.E. DeAtley Memorial Scholarship
Mr. and Mrs. Allan F. Osberg Scholarship
MulvannyG2 Architecture Endowment in Memory of Patricia Chikamoto Lee Nuprecon, Inc. Endowment Fund
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Robert L. & Betty L. Landau Scholarship
Robert W. Austin Memorial Endowment
Sellen Construction Company Endowment
UMC Charitable Foundation
William and Jean Scott Building Construction Fund

Annual Fund

Thank you to all of our donors for participating in the 2009-2010 Annual Fund. Your generosity supports the programs of the AGC Education Foundation.

The following corporate and individual donors have provided a gift or pledge between July 1, 2009 – June 30, 2010.

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For information contact Megan Orthmeyer at morthmeyer@agcwa.com • 206.284.4500

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ONLINE GIVING AVAILABLE
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The AGC Education Foundation and the AGC of Washington were key sponsors of Construction Career Day on October 6th and 7th at Magnuson Park in Seattle. This event introduced over 700 high school students to the exciting opportunities available within the construction industry. The UW Construction Management facility is located at Magnuson Park which allowed the participating students the opportunity to visit the UW virtual lab and meet many of our scholarship recipients and future industry leaders.

See What’s Happening at AGC EF ...

• Letter from the Executive Director
• AGC EF Leadership Dinner
• Future Leadership Forum (FLF)
• Distinguished Service Award
• Sellen Construction Selects AGC EF
• AGC EF Investors Corner
• A Year in Celebration
• Instructor Profile
• Giving Opportunities
• Construction Career Day 2010