Letter from the EXECUTIVE DIRECTOR

Dear Friends,

Looking out the window from the AGC building, I see ten tower cranes at work in the city. Construction is happening and we are rolling up our sleeves and preparing for its future.

For the past six months, our Board of Trustees has been actively engaged in strategic planning. We all know that organizations are successful because they have purpose, intention, and unified agreement on what they are doing and where they are going.

We are choosing to look ahead, chart a course, allocate the right resources for projects and initiatives, focus on our key issues, avoid distractions and make sure that there is collaboration and agreement on solutions for challenges that need to be tackled.

We intend to review all programs commencing with Continuing Education, followed by Youth Programs/Workforce Development and concluding with Funding Advancement. In this newsletter, you will find initial results and a schedule for evaluations.

You are invited to participate in this process in whatever way is most convenient for you. You may attend one of our board meetings and I am always available for personal visits and phone conversations. However you choose to provide feedback, it is most welcome.

We commit to honoring our founders and generous supporters by ensuring that we continue to listen and take action as the industry grows and changes. Partner with us as we plan for the future.

Diane Kocer
Executive Director

KIEWIT-GENERAL JV and WORKFORCE DEVELOPMENT
$138,000 Pre-Apprenticeship Fund Presented to AGC EF

Construction training programs within Grays Harbor and Pacific Counties got a significant boost recently when Kiewit-General, JV, the contractor for the SR 520 pontoon project, presented $138,000 to the AGC Education Foundation. The community workforce agreement negotiated between the bidding contractors and the unions, as facilitated by the AGC of Washington, stipulated that a Pre-Apprenticeship Fund be established with AGC EF as the administrator.

“We are honored to be recognized by both the contractors and the trades as responsible caretakers of these funds, which will provide new career opportunities for young people in this economically challenged region,” said AGC EF Executive Director Diane Kocer.

LEGACY SOCIETY WELCOMES MR. NEIL “MAC” GRAY
AGC EF Named Beneficiary of His Estate

Since 1903, Gray Lumber Company has been a leading construction supplier with a family tradition of providing high quality service to the community and the industry. President, Mac Gray, continues this legacy. After many years of generous support and involvement, Mac joined the Legacy Society, naming the AGC EF as a beneficiary of his estate.

“I am proud to support AGC Education Foundation’s programs and its commitment to the future of the construction community. I hope others will adopt this charitable approach, benefiting themselves and our industry,” said Mac. Thank You Mac!

Planned gifts are the ultimate investment from any donor because the gifts are made through estate planning and generate interest into perpetuity. We invite you to join the AGC Education Foundation Legacy Society and:

- Honor your commitment to the industry during your lifetime
- Serve as a role model for others to give
- Invest in endowed funds to promote construction education
- Assist us to predict the future level of available funds

Join us. It is a simple process. Call Megan Orthmeyer, 206.284.4500.
AGC Education Foundation
Strategic Planning

Concluding the 30th anniversary year of the AGC Education Foundation, board members and staff embarked on a strategic planning process to create a seven-year plan. The plan will be devised during 2011-2013 and implemented from 2013-2020.

This evaluation and planning effort is in partnership with AGC of Washington staff and industry professionals. The initial activity over the last nine months reflects the industry-wide commitment to the Foundation’s future as a guiding force in the field of quality construction education in Washington State. Here are a few highlights to date:

**MARCH 2011**
- Mission statement confirmed: To develop and promote construction careers through education and training.
- Prioritized three programs for evaluation: Continuing Education, Youth Programs/Workforce Development, Funding Advancement.

**JUNE 2011**
AGC EF hosted a panel of industry professionals who shared their company’s priorities for the next ten years.

*Panelists: Pete Campbell, BNBuilders, Jim Elliott, GLY Construction, Matt Lessard, Wilcox Construction, Deanna Matson, Mowat Construction, John Schaufelberger, University of Washington College of Built Environments

**Outcomes**
- Leadership and communication courses will be highest need for future learning.
- AGC of Washington certification could be beneficial in some training areas.
- Provide quality course offerings in design/build, IPD, lean construction, and sustainability.

**SEPTEMBER 2011**
AGC EF hosted a panel of industry professionals to evaluate the Foundation’s target market and best delivery method for training.

*Panelists: Representation from all AGC of Washington district membership, Tricia Joy, Walsh Construction Company, Ashley Kimberley, IMCO General Construction, Inc., Loren Pease, Pease Construction, Hank Stamschror, Mountain States Construction Company

**Outcomes**
- There are two distinct target markets with different needs.
- Large companies will need AGC EF to serve as subject matter experts for training referrals. These companies have budgets for in-house training coordinators and often prefer to provide their own training. We should serve as consultants and continue to provide custom classes.
- Mid-size/small companies need the foundation to serve as their education coordinators by allowing the employer to assign AGC EF as agent for working directly with the employee to determine employment track and education needs.
- Panelists confirmed the need for leadership and communication courses.
- Web-based model may be beneficial to companies that are unable to travel to Seattle or Fife.

We will continue to keep you informed of our strategic planning activity over the next year. We welcome your feedback and comments.

---

**PROGRAMS and DATES for EVALUATION**

- **Continuing Education Program Evaluation and Goal Setting**
  March 2011 through March 2012

- **Youth Programs/Workforce Development Program Evaluation and Goal Setting**
  March 2012 through September 2012

- **Funding Advancement Program Evaluation and Goal Setting**
  September 2012 through December 2012

---

A special section on the AGC EF website has been designated for strategic planning information and your questions/comments. We want to hear from you! [www.constructionfoundation.org](http://www.constructionfoundation.org)
Tell us a bit about your background, your career, your involvement with the AGC and your involvement with the AGC Education Foundation.

I have always enjoyed building and knowing how things are constructed. When I started at the University of Washington, my brother suggested I go into building construction. I found the classes gratifying. After a detour in the U.S. Army, I finished my studies and graduated in March of 1973 and began work the following Monday.

I heard about the Foundation from Bill Scott, the CEO and Chairman of our company and my manager. Earlier in my career, I participated in AGC activities. Jim Crutcher called to ask me to join the board twelve years ago. I thought that it was time to give back to the industry.

What was your first impression of this organization?

I knew about the Foundation’s scholarships because we had employees at Sellen who had them. I was not aware of the extent of the education classes or the initiatives to get young people involved in construction. I was impressed with the people that were on the board and their commitment to the organization.

What are you the most proud of when it comes to the AGC Education Foundation?

I am most proud of the quality of people that I have seen in our industry who have received support from the AGC EF. When I look at the recipients of scholarships, I recognize that we have targeted some really bright young people.

What are your hopes for the Foundation in the future?

If we could double or triple our endowment in the next five to ten years, it would allow the Foundation to grow in various ways. We will always have the annual campaign but the endowment allows us to have a big return on investment that can support our programs even if the economy is struggling.

Why do you think it is important for general contractors to support the AGC Education Foundation?

Whether it is a general contractor, sub-contractor or supplier, the reasons are the same. Companies need to take the lead from our association in realizing that our goals are essential to the future of the industry. Having worked over 30 years for Sellen Construction and seeing the change and growth, I know you have to keep devising new ideas. I would love to see the top 20 general contractors have endowments in our Foundation; those companies get good people from the programs our Foundation supports.

Knowing that your time and personal resources are at a premium, what is it about the AGC Education Foundation that makes it a worthy investment?

It gets back to the people and the genuine feeling that we all want to make our industry better. It is the common theme that runs through everybody committed to this Foundation.
The late industry legend Don Bocek left a legacy of support for construction through his generous contributions to the AGC Education Foundation. That legacy lives on, as Don’s wife Clarice, daughter Julie Coleman, and granddaughter Sarah Comstock are all actively engaged with the Foundation.

Clarice has long been involved with us in many ways, and Julie serves on the AGC EF Board of Trustees. Now the Bocek family boasts another Foundation supporter—Sarah served as our summer intern. The WSU student put her marketing major to good use as she helped us promote our Continuing Education program. Thanks, Sarah, for extending your grandfather’s great legacy!
The AGC Education Foundation partners with the Academy of Construction and Engineering (ACE) in Marysville, financially supporting their construction curriculum with textbooks and tools. Over the past three years, the Foundation has contributed nearly $16,000 to support the ACE program.

In 2010-2011, the ACE program moved to Marysville Getchell High School creating a demand for equipment in their new construction lab. An AGC EF grant provided two table saws, a drill press, and a band saw.

Recently, forty-five ACE students enhanced their construction education by attending the King County Construction Career Day, sponsored in part by the AGC EF. This event introduced over 900 high school students to the multitude of career options in the construction industry.
The AGC Education Foundation engages high quality instructors with solid experience in relevant subjects. Continuing Education instructors John Carlson and Vaughn Pugh have both worked in construction education for more than twenty years. John first became involved with the AGC Education Foundation in the 1990s when we provided training to his company. In 2002, he became the Safety Director for the AGC of Washington and the Foundation asked him and business partner, Vaughn Pugh, to provide safety instruction.

Construction education is a natural fit for both men. They appreciate the moments in class when personal interaction and active involvement lead to – as Vaughn calls it – the “lights of understanding” as a difficult concept is suddenly grasped. Additionally, as John points out, all class revenue goes back into the industry through the Foundation’s programs. Their company supports the mission of the Foundation not only through instruction but also by donating to the Annual Fund.

John and Vaughn look forward to teaching more classes for the Foundation citing their deepened relationships with many of the students.

31 NAMED ENDOWMENTS
Moss Adams LLP Endowment Fund

The AGC Education Foundation is pleased to announce a new Named Endowment — the Moss Adams LLP Endowment Fund. Donors since 1994, Moss Adams LLP initially pledged an endowed gift in 2006. Recognizing the quality of the programs and services provided to the construction industry through the Foundation, they extended their pledge to the named endowment level in 2011.

“Moss Adams LLP has a commitment to give back to the community, which includes a pledge to education and providing resources to the industries and companies we serve. Increasing our endowment with the AGC Education Foundation accomplishes all of these aspects of our commitment. We value our relationship with the Foundation and look forward to its continued success,” said Elaine Ervin, Partner in the Construction & Real Estate Industry Group at Moss Adams LLP and AGC EF Board President.

For more information on Named Endowments please contact Megan Orthmeyer, 206.284.4500.
GIVING OPPORTUNITIES at the AGC EDUCATION FOUNDATION

Named Endowments

The AGC Education Foundation has 31 named endowments, each with a principal gift of at least $25,000.

Absher Construction Company Endowment
Bob Barrett and Family Endowment
Byron W. and Alice L. Lockwood Foundation Endowment
Chester and Elizabeth Johnson Memorial Scholarship
Dennis and Priscilla Dickert Endowment
Donald and Clarice Bocek Endowment Fund
Donald L. Clark Memorial Endowment
E. Kent Halvorson, Inc. Education Fund
Egge-Koon Endowment Fund
Employees of Ferguson Construction Endowment
Employees of GLY Construction Endowment
Employees of J.R. Abbott Construction Training and Education Fund
Employees of Northwest Cascade Foushée and Associates, Inc. Endowment Fund
Frank and Susan Young Endowment Fund
Howard S. Lease Memorial Fund
Hugh S. Ferguson Endowment
James P. Crutcher Endowment Fund
Larry Johnson/Prime Construction Co.
Moss Adams LLP Endowment Fund
Mr. A.E. DeAtley Memorial Scholarship
Mr. and Mrs. Allan F. Osberg Scholarship
MulvannyG2 Architecture Endowment
in Memory of Patricia Chikamoto Lee Nuprecon, Inc. Endowment Fund
Pease Construction Endowment Fund
Robert B. McEachern Memorial Fund
Robert L. & Betty L. Landau Scholarship
Robert W. Austin Memorial Endowment
Sellen Construction Company Endowment
UMC Charitable Foundation Endowment
William and Jean Scott Building Construction Fund

Legacy Society

Donors who name the AGC EF as a beneficiary to their estate

Don and Clarice Bocek
Dan and Julie Coleman
Mac Gray
Chester and Elizabeth Johnson
Robert Kurth
Bob and Betty Landau
Allan and Inger Osberg
Art and Coleen Solbakken

Annual Fund

Thank you to all of our donors for participating in the 2010-2011 Annual Fund. Your generosity supports the programs of the AGC Education Foundation.

The following corporate and individual donors have provided a gift or pledge between July 1, 2010 – June 30, 2011.

INDIVIDUALS
Anonymous (5)
Kevin B. Abena
Steve Abercrombie
Miles and Diane Adam
Scott Akre
Margaret Amo
Ryan Andrews
Kelly Barber
Bob and Melissa Barrett
Daniel Barrett
Jim L. Berger
Lucas Bissonette
Mark D. Bray
Terren Buchan
Allison Bujacich
Doug Burghart
Steve Caniglia
Lars Carlson
dave carns
Evan Christenson
Dan and Julie Coleman
Gene Colin
Mary Comstock
Jim and Barbee Crutcher
Terry and Darlene Deeny
Melody L. Derrick
Dennis and Priscilla Dickert
Andrew M. Donaldson
Lisa M. Doty
Bryan W. Eppler
Elaine Ervin
Liz Evans and Chuck Mather
Jeff Foushee
Paul Garlock
Lisa Glessing
Hector Gonzales
Jeff Goedner
Bill Gormley
Blaise and Molly Goudy
Don and Patricia Grimes
Jeanne Hanson
Peter Haug
Brad Hayes
Gale Hill
David Jenkins
Billy and Molly Johnson
Nicole D. Johnson
Quinn Jurgens
Lee and Anne Kilecup
Craig Klinkham
Dan and Diane Kocer
Bob and Betty Landau
Christopher Lang
Ryan Lukjanowicz
Gregory Mettler
Libby Metz
Allison Montgomery
Allan R. Morgan
Thomas M. Newell
Aaron C. Olson
Allan and Inger Osberg
Peter Ottole
Steve Palmer
Darron Pease
Loren Pease
Jason Peschel
Nikolas F. Peterson
Steve Rich
David Roetcisoender
David and Aly Scalo
John Schauffberger
Timothy H. Shea
Doug Smith
Kevin Smith
Art and Coleen Solbakken
Kathryn Trimpe
Brett Valicoff
George Ward
Sean Woerman
Blaine Wolfe
Frank Young
Antonio Zuniga-Sanchez

CORPORATE
Absher Construction Company
Addison Construction Supply, Inc.
AMEC Earth & Environmental, Inc.
American Public Works Association, Washington State Chapter
Ashbaugh Beal
Associated General Contractors of Washington
Betcher Family Foundation
Byron W. & Alice L. Lockwood Foundation
CNA Commercial Insurance
Construction Center of Excellence
Coughlin Porter Lundein, Inc.
Deeny Construction Company, Inc.
Finishing Systems
Foushée & Associates Company, Inc.
Frederick Stearns Foundation
GLY Construction
Gray Lumber Company
Hentschel & Associates, Inc.
IMCO General Construction, Inc.
Integrity Safety Services
JKT Development
Kibble & Prentice, a USI Company
Lease Crutcher Lewis WA, LLC
Lighthouse Institute
NCM Contracting Group LP
Parker, Smith & Feek, Inc.
PCL Construction Services, Inc.
Prime Construction
Propel Insurance
Seven Sisters, Inc.
Wetherholt and Associates, Inc.

We invite you to join the list of donors by returning the enclosed envelope for the 2011-2012 Annual Fund.

For more information about Giving Opportunities please contact Megan Orthmeyer, 206.284.4500.
What's Happening at AGC EF ...

- Letter from the Executive Director
- $138,000 for Workforce Development
- New Legacy Society Member
- Strategic Planning
- Investors Corner
- Scholarship Recipients
- Third Generation at AGC EF
- Academy of Construction and Engineering
- Grant Recipients
- Instructors Profile
- Moss Adams LLP Endowment Fund
- Giving Opportunities
- Women of the AGC

Looking for AGC Education Foundation online?

www.constructionfoundation.org  twitter.com/agcef  facebook.com/agcef

Women of the AGC develops professional and personal relationships with women in the construction industry. Programs center on education and events that advance their knowledge of the construction industry, the AGC of Washington, and the AGC Education Foundation. Photos: First Lady’s Luncheon/ Piccaso Happy Hour/ Northern District Hike