Dear Friends,

Without a doubt, the economic impact on the construction market over this past year was profound. AGC of America reports that construction employment in Washington State increased 5.5% during the last year. The forecast for local construction work looks positive, but 89% of our general contracting firms report difficulty filling skilled labor positions. 54% of these same companies are struggling with salaried positions. That makes our mission to create and develop construction careers more critical than ever before.

The programs that we have created are intended to inspire education and career pathways for various age groups, interests, and skill sets. For example, we offer programs that allow young people to work with tools, designed to spark their natural curiosity. Other programs include an after-school course for high school students to discern their varied options of working in the trades, a week-long exploratory program for high school juniors and seniors to learn about construction education at the college level, and a Construction Career Day that welcomes over 1,250 students to spend the day learning about career pathways and playing with heavy equipment.

Our continuing education courses continue to grow with new class offerings designed to meet the demands of the industry. The popular leadership courses are consistently booked with training available for all career levels: Advanced Leadership, Superintendent, and Foreman trainings.

We provide grants to schools to purchase equipment for their classrooms. Our scholarship program has expanded to include two-year degrees, support services for those studying the trades, and two new endowments that were established to provide scholarships for civil engineering or heavy highway construction-related degrees.

Thank you for your continued support.

Our partnership with you is invaluable. As you review this newsletter, we invite you to discover your specific areas of interests and join us. Together, we can build the next generation of construction professionals.

Diane Kocer
Executive Director

TWO NEW NAMED ENDOWMENTS PROVIDE SCHOLARSHIPS FOR CIVIL ENGINEERING AND HEAVY HIGHWAY CONSTRUCTION

The Bob and Beverly Adams Heavy Civil Construction Scholarship Endowment

“A couple of generations have passed since I started in the construction industry. I enjoy building high-performing teams of new people and passing along my knowledge and experiences. I try to give back to the industry in many ways through helping AGC, WSDOT, Sound Transit, and the University of Washington. At UW, it is gratifying to work with the joint efforts of the Civil Engineering and Construction Management departments to create graduates suited for heavy civil jobs. This collaboration will help fill the need for technically trained graduates to build Seattle’s future infrastructure. With the support of my company, Beverly and I proudly established a permanent endowment through the AGC Education Foundation. This endowment will provide scholarships to University of Washington students interested in heavy civil construction.”

-Bob Adams, Atkinson Construction

The Becky Wallace Scholarship for Women in Construction Management or Civil Engineering

“Our scholarship is intended to promote women studying Civil Engineering or Construction Management at Washington State University. My wife, Becky is a Civil Engineer who received her degree from WSU with very few women in her graduating class. She worked hard to pay for her education. I have been working in the industry for almost 30 years and believe that women in construction are an untapped resource. I often wonder how many more women would work in the field if they realized that the path was open and available to them. Becky and I believe in the need to promote careers in engineering for women. We are very excited to award our first scholarship to Colleen Gibbons who shares our similar work habits, background, and passion to make the world a better place. We are very appreciative that the AGC Education Foundation has allowed us to contribute to the future of our industry.”

-Phil Wallace, Kiewit Corporation

Phil Wallace meets scholarship recipient, Colleen Gibbons, at Washington State University’s Voiland College of Engineering and Architecture Building
Congratulations to the 2018-2019 AGC Education Foundation scholarship recipients:

Larson, CWU; Robert McKay Permann, CWU; Nolan Menen, UW; Cathy Nguyen, UW; Ethan Norris, CWU; Riley O’Keeffe, Hugo Diaz, UW; Truman Hood, WSU; Colin Hudacek, UW; Max King, WSU; Hayden Workman, W.G. Clark, AGC EF President

John Cerio accepting award from Rick Workman, W.G. Clark, AGC EF President

"Receiving the AGC Education Foundation Scholarship..."

“...tremendously impacts my college education. Thanks to this scholarship, I have a greater appreciation for our construction industry. It gives me confidence knowing that there is such a close-knit group of industry professionals who support me in furthering my career. This scholarship allows me to focus on my education.”

Hugo Diaz

“...lifts so much weight off my shoulders for senior year. I am able to focus more on my classes, extracurricular activities, and the biggest step of all – choosing the company to start my career. The Foundation’s generosity has truly helped me get the most out of my final year at the UW.”

Cathy Nguyen

“...allows me more financial flexibility in regards to my education. It enables me to pursue my academics, activities related to construction, and to serve as the AGC Student Chapter President at CWU. I feel prepared for a successful career in the construction industry thanks to this scholarship.”

Jordan Weberg

“...takes such a load off of me financially. Being able to fully focus on my school work has been such a blessing. The chance to learn and prepare to be successful in the industry begins with the foundation of learning that I receive at CWU. Not having to worry about the financial side of school makes this so much easier.”

Ty Johnston

Ferguson Construction’s 2018 Gene Colin Outstanding Educator Recipient: Jon Cerio, Rogers High School, Puyallup

The Gene Colin Outstanding Educator Memorial Endowment, established by Ferguson Construction, provides classroom resources to an outstanding educator who successfully ignites students to explore careers in the construction industry. Deserving of this honor, Mr. Jon Cerio, AEC Academy Career and Technical Educator (CTE) at Rogers High School, was named the 2018 recipient. In addition to his many hours working in the classroom, Jon finds time to serve on the Advisory Board for the Construction Center of Excellence and actively participates with the AGC Education Foundation’s many outreach programs. Jon’s classroom leadership inspired more than 25 students to participate in our Future Operators program at Rogers High School.

Jon Cerio is a CTE teacher who goes above and beyond to help his students prepare for their futures after high school. He encourages students to develop transferable skills for the workplace and continuously promotes construction careers. Gene Colin recognized that a good Career and Technical Educator has the ability to inspire and influence their students to seek the highly desirable and rewarding career choices available in the construction industry. We believe Jon truly embodies what Gene Colin meant by an “outstanding educator”.

What surprises you most about serving on the Foundation’s committees and the Board of Trustees?

The Seattle AEC industry is a competitive environment—this is something that enables all of us to consistently strive for innovative solutions for our clients, deliver amazing products, and create lasting relationships. The Tomorrow’s Construction Workforce Today (TCWT) Committee and the Board of Trustees are comprised of amazing people from all corners of our trade. Our team brings big ideas, competitive football, and high energy and talent, and I enjoy being part of a group that works together for one mission. I am constantly humbled by the dedication and support that high school shop teachers pour into their students. They take extra time to introduce technical skills, present job opportunities, and foster mentorship programs to ensure successful futures. I am proud to be part of a team that honors their hard work.

Why does Schuchart choose to invest in the AGC Education Foundation?

As a high school student, I enjoyed the problem-solving skills that construction taught me. Looking back on my high school woodshop classes and jobs working as a laborer and carpenter, I find it interesting that none of my mentors or teachers connected my love for construction to potential careers. When Schuchart joined the AGC of Washington, we learned about the Foundation’s outreach programs, which give students the opportunities and resources to learn about careers in construction. The programs and guidance resonated with me. I wish that I had been given the same opportunities to connect my passions with successful career paths. Our industry offers rewarding careers for all skill sets, educational backgrounds, and interests. I enjoy helping students identify the various career opportunities that allow them to feel fulfilled, supported, and challenged.

Investor’s Corner

Dedicated to the visionaries committed to the AGC Education Foundation

Jeff Tobin
Partner | VP of Operations, Schuchart, AGC EF Board Member

“Looking back on my high school woodshop classes and jobs working as a laborer and carpenter, I find it interesting that none of my mentors or teachers connected my love for construction to potential careers.”
Today's students...

Donors
- Annual Fund, Endowment Fund, Planned Giving
- Volunteers, Giving Day, Legacy Society, Memorial Funds

Elementary & Middle School Students
- Ready, Set, Build program, Construction Adventure Camp

High School Students
- Build Your Future, Future Operators of Washington, King County Construction Career Day, Grants program

Apprentices in the Trades
- Future Operators of Washington Shadow program, Grants program, Scholarships, High School Career Fairs, Support Services Fund

College Scholars
- Construction Management and Civil Engineering Scholarships, University Mentorship Days

Continuing Education Participants
- Leadership at every level, Foreman Training Program, Supervisory Training Program, Technology Classes, Safety Classes, and more

Committee Members & Volunteers
- Tomorrow’s Construction Workforce Today (TCWT) Committee, Scholarship Committee, outreach program volunteers, panelists, and mentors

Board Members
- Board of Trustees

Grants & Scholarships

Workforce Development Outreach Programs

Continuing Education

Development & Engagement

AGC Education Foundation

To Develop and Promote Construction Careers Through Education and Training

...tomorrow's industry leaders
Summer program focuses on education and careers in the built environment

Seventeen juniors and seniors from thirteen different high schools across the region were accepted into the Foundation's second-annual Build Your Future program.

Participants experienced hands-on learning through jobsite tours, safety presentations, and numerous opportunities to learn from industry representatives. The three state universities offering Construction Management programs, along with multiple general contracting companies, partnered with us to introduce students to the various construction career pathways in the built environment.

Many thanks to the Byron and Alice Lockwood Foundation, GLY Construction, Sellen Construction, Central Washington University, University of Washington, and Washington State University for their sponsorships of this successful program.

Thank you for spending the time and resources to create Build Your Future and for allowing me to be a part of the program. I loved working with everyone and learning about Construction Management. You set me on a path that I am passionate about continuing and I am incredibly grateful. After the program, I took more tours and explored resources. I am now more confident with my decision to go into the industry. I hope the AGC Education Foundation offers more amazing workshops!

- Erin, Gig Harbor High School
Thanks to the generosity of our donors and volunteers, twenty Central Washington University students studying Construction Management and Safety participated in Mentorship Day. Students received career advice and interview tips from a panel of experts. Jobsite visits included: Vulcan Blocks 25 & 31, 15th Ave. and NW Market Street, and Sound Transit E130.

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**PHILLIP AND VIOLETTE CARLSON PROVIDE ESTATE GIFT TO FOUNDATION**

Phillip Carlson, Peter Kiewit Sons Construction Company, and 1964 AGC President, together with his wife Violette, shared a dedication for the AGC and AGC Education Foundation. They both supported the educational opportunities provided by the Foundation for students entering the construction industry. Their generous estate gift of $50,000 will advance our education and outreach programs. Phillip passed away at 88 years old in 2004 and Violette in 2017 at the age of 103.

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**Special thanks to volunteers from the following companies:** Exxel Pacific, GLY Construction, Kiewit Corporation, Lease Crutcher Lewis, Mortenson Construction, and Sellen Construction.

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**Congratualtions to our 2018-2019 grant recipients!**

- ACE Mentor Program of WA
- Aki Kurose Middle School
- ANEW/PACE
- Auburn School District
- Central Washington University
- Construction Center of Excellence
- Coyote Central
- Enumclaw High School
- Franklin High School
- Marcus Whitman Middle School
- Marysville Getchell ACE Program
- North Thurston High School
- Perry Technical Institute
- Pierce County Skills Center
- Puget Sound Skills Center
- Sawhorse Revolution
- University of Washington
- Washington State University
- West Sound Technical Skills Center

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**Students participate in an “Access to the Industry” Panel**

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**Students tour Lease Crutcher Lewis’ 15th Ave. & NW Market Street project**

Students enjoyed all three site tours and the very engaging panel presentation on what to expect as an engineer entering the workforce. Opportunities like this help our students become more excited about the construction industry and education they receive at CWU.

- Dr. Warren Plugge,
  Central Washington University

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**Career Day features:**

1. Interactive indoor exhibits
2. Outdoor hands-on heavy equipment demonstrations
3. Career pathways presentation: Construction Management and the trades
4. Nailing station and activities at UW’s Virtual Construction and Methods Materials Labs
5. Tour led by students and working professionals from AGC’s CLC, SVI, PACE, and AGC member companies

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**Students enjoy all three site tours and the very engaging panel presentation on what to expect as an engineer entering the workforce. Opportunities like this help our students become more excited about the construction industry and education they receive at CWU.**
The Design Build Workshop addresses the collaborative procurement processes for public owners and the design-build community. A panel of industry experts share past project experiences with an emphasis on lessons learned and recommended best practices.

The Supervisory Training Program (STP) is a comprehensive six-course program focusing on the knowledge and skills that every supervisor must have to be an effective manager of people, time, equipment, and materials. Students drawn upon their field experience to enhance class discussion with other industry professionals.

The General Contractor/Construction Manager (GC/CM) Workshop focuses on contract administration, RFP processes, GC/CM contract execution, and best practices in public works construction. This two-day workshop is taught by a panel of industry experts and includes updated legislative changes.

The Construction Leadership Series is for select individuals with 10-plus years of industry experience who are identified by their companies as one of “tomorrow’s leaders”. The seven-module series uses a “learn today and apply tomorrow approach” through company mentorship and instruction by subject-matter experts.

The Endowment Fund offers the opportunity to create a named endowment and to designate its purpose.

The following corporations and individual donors have provided a gift between July 1, 2017 - June 30, 2018.
What's Happening at AGC EF

- Letter from the Executive Director
- New Endowments: Civil Engineering & Construction Management
- Scholars’ Spotlight
- Investor's Corner: Jeff Tobin
- Today's Students, Tomorrow's Leaders
- Build Your Future Program
- Mentorship Day and King County Construction Career Day
- Continuing Education Highlights
- Giving Opportunities
- The Year in Numbers
- Board of Trustees

this year by the numbers

- **3,172** students attended classes (11/15/17-11/15/18)
- **19** grants provided
- **15** scholarships awarded (largest: $10,064)

27 AGC Member Companies Serve on AGC EF Committees

- Abbott Construction
- Absher Construction
- Abshaugh Beal
- CalPortland
- Compass Construction
- Deeny Construction
- Foushee & Associates
- GLY Construction
- Gray Lumber
- Howard S. Wright
- IMCO Construction
- Kibbèle & Prentice
- Kiewit Corporation
- Lakeside Industries
- Lease Crutcher Lewis
- Lydig Construction
- Moss Adams LLP
- Osborne Construction
- Parker, Smith, & Feek
- Propel Insurance
- Schuchart Corporation
- Sellen Construction
- Skanska USA Building
- Tucci & Sons
- University Mechanical Contractors, Inc.
- W.G. Clark Construction
- Wilcox Construction

$4,466,470 endowment value (as of 11/15/2018)

353 classes offered (11/15/17–11/15/18)